

**EXPRESSION OF INTEREST**

**EOI NO.: 01/21/22**

**GAME INDUSTRY TRANSFORMATION**  
**PROGRAMME**

<b>ADVERTISEMENT DATE:</b>	<b>10 September 2021</b>
<b>CLOSING DATE:</b>	<b>05 October 2021</b>
<b>CLOSING TIME:</b>	<b>11h00am</b>
<b>BIDDER NAME:</b>	



## TABLE OF CONTENTS

SUBJECT	PAGE
Bid Advert	3-4
Terms of Reference	5-8
Declaration of Interest (SBD 4)	9-12
Declaration of Bidders Past Supply Chain Management Practices (SBD 8)	13-14
Certificate of Independent Bid Determination (SBD 9)	15-18



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## EXPRESSION OF INTEREST

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**EOI NO.: 01/21/22**

### **Game Industry Transformation Programme**

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The Eastern Cape Parks and Tourism Agency would like to invite historically disadvantaged farmers who would like to enter into the wildlife industry, to submit applications to participate in the Agencies Game Industry Transformation Initiative. The key objectives of this programme are to:

- Increase the participation of previously disadvantaged individuals and groups in the wildlife economy
- To facilitate the development of new business opportunities in this sector, by providing support and mentoring to eligible candidates.
- To promote growth in the wildlife sector and the economy of the province
- To contribute to conservation of biodiversity through improved management of natural areas

To qualify for participation in this programme applicants must:

1. Be from a historically disadvantaged demographic.
2. Own land that is suitable for game ranching (at least 51% of the property must be owned by Historically Disadvantaged Individuals).
3. The property, in terms of which the application is being made, must be located entirely within the province of the Eastern Cape.
4. Be in possession of a long-term lease agreement - greater than 10 years. Where there is less than 10 years remaining on the current lease the application must be accompanied by confirmation that this lease will be extended by at least another 10 years.
5. Represent a community who owns the land. In this case the application must be endorsed by the traditional leadership or CPA Committee.



Bid documents will be available from the 10 September 2021 from the offices of the Eastern Cape Parks & Tourism Agency, No. 17-25 Oxford Street, East London or can be e-mailed to applicants upon request. Contact Mr. Nathan Leeuw via e-mail: [Nathan.Leeuw@ecpta.co.za](mailto:Nathan.Leeuw@ecpta.co.za) Completed documents must be deposited in the Tender Box, at the offices of the Eastern Cape Parks and Tourism Agency at No. 17-25 Oxford Street, East London by not later than 11h00 am on 05 October 2021, at which time the bids will be opened in public. Late bids will not be considered.

For all SCM related enquiries please contact Mr. Nathan Leeuw at [Nathan.Leeuw@ecpta.co.za](mailto:Nathan.Leeuw@ecpta.co.za), Tel: 043 492 0693. All technical enquiries please contact Mr. Gavin Shaw @ [Gavin.Shaw@ecpta.co.za](mailto:Gavin.Shaw@ecpta.co.za), Tell: 079 496 7893.

### **EVALUATION CRITERIA**

Proposals will be assessed in 3 stages as detailed in the bidding document. Application received will be evaluated as follows:

**Stage 1:** Compliance Check

**Stage 2:** Provisional Assessment

**Stage 3:** Property Suitability Assessment

<b>Criteria</b>	<b>Weighting</b>
Conservation value of the land	10
Habitat Suitability for proposed project	10
Habitat Degradation	15
Security	15
Infrastructure	20
Economic Potential	15
Skills and attitude	10
Commitments from other partners	5
<b>TOTAL</b>	<b>100</b>

The highest scoring properties (up to a maximum of 3) may receive game in 2021, provided they meet all the basic requirements. Further assessments may be conducted on these properties. Properties which are deemed to be suitable, as per the criteria detailed in the bid document, but which do not qualify to be part of the programme in the 2021 financial year, will be added to the Agency stakeholder register for consideration in subsequent years or as longer term prospects which require further development support to bring them to a state of readiness.



## TERMS OF REFERENCE

### Game Industry Transformation – Expression of Interest 2021

#### 1. Introduction

The National Biodiversity Economy Strategy (NBES), is a national plan that aims to provide an enabling environment for communities and entrepreneurs to participate in the biodiversity economy, while simultaneously contributing to poverty alleviation, sustainable development and conservation of the country's rich biodiversity and ecosystem services. The strategy's vision is "To optimise economic benefits from the sustainable use of South Africa's biodiversity" and the mission is to enhance and create new and inclusive opportunities for economic growth through biodiversity based initiatives.

To contribute towards the realisation of the objectives of the National strategy ECPTA has developed the Eastern Cape Game Industry Transformation Programme. This programme aims to contribute towards the achievement of the national objectives, particularly with regards to the wildlife sub-sector, by facilitating the entry into the industry of new and emerging farmers and entrepreneurs from a historically disadvantaged background.

#### 2. Scope of Work

The Eastern Cape Parks and Tourism Agency would like to invite previously disadvantaged land owners and farmers who would like to become involved in the wildlife industry, to submit applications to participate in the Agencies Game Industry Transformation Initiative. The key objectives of this programme are to:

- Increase the participation of previously disadvantaged individuals and groups in the wildlife economy.
- To facilitate the development of new business opportunities in this sector, by providing support and mentoring to eligible candidates.
- To promote growth in the wildlife sector and the economy of the province.
- To contribute to conservation of biodiversity through improved management of natural areas.



### 3. Requirements for Participation

The following key requirements are applicable:

- Only those properties which have their borders entirely within the Eastern Cape Province will be considered.
- The land must be owned by a previously disadvantaged person/persons or they must own a majority share - the title deed of land must be registered in such person's name or the ownership of the farm must fully satisfy the BBBEE conditions of ownership stipulated by the Broad Based Black Economic Empowerment Act (Act of 53 of 2003) or any other notices published in terms thereof and, in terms of the provision of ECPTA Game industry transformation policy. Such ownership must reflect that a minimum of 51% is owned by historically disadvantaged person/persons.
- Copies of the Title deeds of the property must be provided.
- Leased land will be considered if the applicant is in possession of a long-term lease agreement of 10 or more years. A copy of this signed lease should accompany the application. Where there is less than 10 years remaining on the current lease the application must be accompanied by confirmation that this lease will be extended by at least another 10 years.
- Community owned land will be considered but requires the endorsement of the traditional leadership or CPA.
- Only those farms /ranches which are suitable for game farming will be considered.
- Only a maximum of three farms will be selected in this financial year.

### 4. Time Frames

The following time frames will be applicable:

- Expression of interest will close on 05 October 2021.
- Selection of sites will take place during October 2021.
- Recommendation to the ECPTA's Game Transformation Committee to take place in October 2021.
- Recommendation to Bid Adjudication Committee to take place in October 2021.
- Approval from CEO by end October 2021.
- Delivery of animals in Oct 2021 or during the course of 2022.

**These dates are preliminary and subject to change.**



## 5. Application Process

Applicants are requested to complete this Expression of Interest document and the attached application form (Annexure A) and to submit this along with a concept plan and any other relevant supporting documentation. Documents must be hand delivered to the ECPTA office at 17-25 Oxford Street, East London, 5201; where they should be deposited into the bid box. Applications may not be submitted by e-mail or fax.

## 6. Application Assessment Process

Application received will be evaluated as follows:

**Stage 1:** All applications will be checked for completeness and for compliance with the conditions stipulated. Any applications that are not completed in full, which do not contain the required supporting documentation, or which do not comply with the conditions stipulated will be disqualified.

**Stage 2:** Applications that pass Stage 1 will be subjected to a provisional assessment by the project team and will be allocated to the following categories:

1. Entirely unsuitable
2. Medium Term suitability
3. Short term suitability
4. Suitable

**Stage 3:** Suitable properties that are deemed to be able to receive game in 2021 will be visited and assessed by a project team. These properties will be scored using the following criteria:

Criteria	Weighting
Conservation value of the land	10
Habitat Suitability for proposed project	10
Habitat Degradation	15
Security	15
Infrastructure	20
Economic Potential	15
Skills and attitude	10
Commitments from other partners	5
<b>TOTAL</b>	<b>100</b>

The highest scoring properties (up to a maximum of 3) will be recommended to receive game in 2021 or 2022, provided they meet all the basic requirements. Further assessments may be conducted on these properties. Properties which are deemed to be suitable, as per the criteria



detailed in the bid document, but which do not qualify to be part of the programme in the 2021 financial year, will be added to the Agency stakeholder register for consideration in subsequent years or as longer term prospects which require further development support to bring them to a state of readiness.

### **7. Expression of Interest Submissions**

EOI's must be submitted in the form of original documents. Where copies of title deeds and lease agreements are required, certified copies must be submitted. The EOI's should be placed in the tender box by no later than 11am on 05 October 2021.

### **8. How will you know if your Proposal was Successful?**

Successful proposals will be contacted directly to conclude contractual agreements. Should applicants not hear from the ECPTA within 120 days after the closing date, they should consider their application to have been unsuccessful.

### **9. What happens if your application is assessed and is successful?**

The candidate will be required to enter into a custodianship agreement with the ECPTA outlining conditions within which the relationship will be administered.





1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudging authority where-
  - the bidder is employed by the state; and/or
  - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
2. **In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.**
  - 2.1 Full Name of bidder or his or her representative: .....
  - 2.2 Identity Number: .....
  - 2.3 Position occupied in the Company (director, trustee, shareholder<sup>2</sup>): .....
  - 2.4 Company Registration Number: .....
  - 2.5 Tax Reference Number: .....
  - 2.6 VAT Registration Number: .....
  - 2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

<sup>1</sup>"State" means –

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

<sup>2</sup>"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.



2.7 Are you or any person connected with the bidder presently employed by the state? **YES / NO**

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member: .....

Name of state institution at which you or the person connected to the bidder is employed: .....

Position occupied in the state institution.....

Any other particulars:

.....  
.....  
.....

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? **YES / NO**

2.7.2.1 If yes, did you attached proof of such authority to the bid document? **YES / NO**

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.2.2 If no, furnish reasons for non-submission of such proof:

.....  
.....  
.....

2.8 Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months? **YES / NO**

2.8.1 If so, furnish particulars:

.....  
.....  
.....

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? **YES / NO**

2.9.1 If so, furnish particulars.

.....  
.....  
.....

2.10 Are you, or any person connected with the bidder, **YES/NO**



aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?

2.10.1 If so, furnish particulars.

.....  
 .....

2.11 Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract? **YES/NO**

2.11.1 If so, furnish particulars:

.....  
 .....

**3. Full details of directors / trustees / members / shareholders.**

Full Name	Identity Number	Personal Tax Reference Number	State Number / Employee Peral Number



**4. DECLARATION**

I, THE UNDERSIGNED  
(NAME).....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE  
IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS  
OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS  
DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder



**SBD 8 DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES**

- 1 This Standard Bidding Document must form part of all bids invited.
- 2 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have-
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's database as companies or persons prohibited from doing business with the public sector?  (Companies or persons who are listed on this database were informed in writing of this restriction by the National Treasury after the <i>audi alteram partem</i> rule was applied).	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? To access this register enter the National Treasury's website, <a href="http://www.treasury.gov.za">www.treasury.gov.za</a> , click on the icon "Register for Tender Defaulters" or submit your written request for a hard copy of the register to facsimile number (012) 3265445.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.3.1	If so, furnish particulars:		



4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4.1	If so, furnish particulars:		

**CERTIFICATION**

I, THE UNDERSIGNED (FULL NAME) .....

CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.

I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of Bidder



- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



## CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:

---

(Bid Number and Description)

in response to the invitation for the bid made by:

---

(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: \_\_\_\_\_  
that:

(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor.





However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.

7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

**<sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.**



10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of Bidder



ANNEXURE A



**Application to Participate in the ECPTA  
Game Industry Transformation Project**

<b>Name of project:</b>		
<b>Name of applicant:</b>		
<b>RSA Identity Number of Applicant:</b>		
<b>Contact details of Applicant:</b>	<b>Tel No:</b>	
	<b>Cell No:</b>	
	<b>Email address:</b>	
	<b>Address:</b>	
<b>Land Ownership</b>  (Where possible please provide proof of land ownership)	<p><b>The land proposed for this project is:</b></p> <p>Privately owned: ..... <input type="checkbox"/></p> <p>Leased by the applicant/s ..... <input type="checkbox"/></p> <p>Communally owned land: ..... <input type="checkbox"/></p>	



	Land that is in the process of being restituted: ..... <input type="checkbox"/>
	State owned land: ..... <input type="checkbox"/>
	Other: ..... <input type="checkbox"/>
If Other please explain:	
Proof of land ownership attached:      Yes <input type="checkbox"/> No <input type="checkbox"/>	
<b>Participants</b>	If privately owned please give number of landowners involved
	If communally owned please indicate number of families likely to benefit from this project.
	In the case of multiparty collectives please provide proof that the applicant has been authorized to act on behalf of the collective
Proof to act on Behalf of collective has been attached:  Yes: <input type="checkbox"/> No: <input type="checkbox"/>	
<b>Location</b>	Is the property located entirely in the Eastern Cape Province
	Local Municipality
	Nearest Town
	Please provide a brief description of where the property is:



<b>Property Details</b> (Please contact Mr Gavin Shaw for assistance if required)	<b>Names and portions of farms that constitute the project property          (as per title deeds):</b>
	<b>SG Numbers (25 digit code) of the farms that constitute the          project property:</b>
	<b>Please attach a map of the proposed property, preferably at a          1:50 000 scale (If</b>  <b>Map Attached:    Yes <input type="checkbox"/>    No <input type="checkbox"/></b>



	<p><b>Is there currently any game on the Property</b></p> <p>Yes: <input type="checkbox"/>      No: <input type="checkbox"/></p> <p>If so what:</p>
	<p><b>Size of the property in Ha:</b></p>
<b>Habitat Description</b>	<p><b>Please provide a brief description of the available habitat:</b></p>
	<p><b>What proportion of the property has been transformed and is no longer in a natural state:</b></p>
<b>Current Land Use</b>	<p><b>What is the land currently used for:</b></p>
<b>Agricultural Potential</b>	<p><b>Has DRDAR provided a letter of no objection for participation in Wildlife Economy projects – if so please attach:</b></p>
	<p>Yes: <input type="checkbox"/>      No: <input type="checkbox"/>      Not yet requested: <input type="checkbox"/></p>



<b>Infrastructure</b>	<b>Please provide a basic description of existing infrastructure (roads, fences, buildings, water points etc.):</b>	
<b>Proposed Project</b>	<b>Please attach a basic project proposal/concept document for the project (if necessary or available please attach more detailed project proposals, business plans or any other relevant documentation):</b>	
<b>Applicants Signature:</b>		<b>Date:</b>
		Click here to enter a date.

### Checklist of Documents To Be Submitted

1	Completed Application Form	
2	Proof of Ownership (Title Deeds)	
3	Map of the property	
4	Proof to act on behalf of collective/ community	
5	Letter of no objection from DRDAR, if applicable	
6	Project proposal/concept document	
7	Any other relevant documentation	

